

June 2, 1987

Mr. R. F. Gertenbach
Chairman & Chief Executive Officer
Brown & Williamson Tobacco Corporation
P.O. Box 35090
Louisville, KY 40232

Dear Mr. Gertenbach:

The Council's General Fund cash balance at the end of June will require replenishment to meet anticipated requirements. It is therefore necessary to request payment of the first installment of dues for 1987.

In accordance with the resolution of the Board of Directors of The Council, approved on December 12, 1986, please apply as a basis of payment 2.72 cents per 100 tax-paid cigarettes estimated to have been produced by you in 1986, and remit a check for that amount as payment of your first installment of dues for the year 1987.

TOBACCO RESEARCH-U.S.A., INC. The check should be made out to THE COUNCIL FOR

Cordially,

R. F. Gertenbach

RFG/lc

cc: Ernest Peoples